

## Information for Shareholders

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### Registered Office

5- F.C.C.  
Ground Floor,  
Syed Maratib Ali Road,  
Gulberg, Lahore.  
Tel (042) 111-234-234  
(042)-5756701, 5777861-70  
Fax (042)-111-567-567

### Shares Registrar

Noble Computer Services (Pvt.) Limited,  
2nd Floor, Sohni Centre, BS 5 & 6  
Main Karimabad, Block- 4, Federal B. Area  
Karachi-75950  
Tel (021) - 6801880, 6802326  
Fax (021)- 6801129  
E-mail ncs1@noble-computers.com

### Listing on Stock Exchanges

Shares of IGI Investment Bank Limited (“IGIIB”) are quoted on the Karachi and Lahore Stock Exchanges.

### Listing Fees

The stock code for dealing in shares of IGI Investment Bank at the Stock Exchanges is IGIBL.

### Shares Registrar

IGI Investment Bank's shares department is operated by Noble Computer Services (Pvt.) Limited and services over 3708 shareholders. It is managed by a well-experienced team of professionals and is equipped with the necessary infrastructure in terms of computer facilities and comprehensive set of systems and procedures for conducting the Registration function.

The Shares Registrar has online connectivity with Central Depository Company of Pakistan Limited. It undertakes activities pertaining to dematerialization of shares, share transfers, transmissions, issue of duplicate/re-validated dividend warrants, issue of duplicate/ replaced share certificates, change of addresses and other related matters.

For assistance, shareholders may contact either the Registered Office or the Shares Registrar.

### Contact persons:

Ms. Saira Shaikh  
Vice President - Lahore Office, IGI Investment Bank  
Tel (042) 111-234-234  
(042)-5756701, 5777861-70  
Fax (042)-111-567-567

Mr. Ali Raza Rehman  
Manager Shares - Noble Computer Services (Pvt.) Ltd.  
Tel (021) - 6801880, 6802326  
Fax (021) -6801129

### Service Standards

IGI Investment Bank has always endeavored to provide investors with prompt services. Listed below are various investor services and the maximum time limits set internally for their execution:

## Information for Shareholders

Service	For request received through post	Over the counter
Transfer of shares	30 days after receipt	30 days after receipt
Transmission of shares	30 days after receipt	30 days after receipt
Issue of duplicate share certificate	30 days after receipt	30 days after receipt
Issue of duplicate dividend warrants	05 days after receipt	05 days after receipt
Issue of re-validated dividend warrants	05 days after receipt	05 days after receipt
Change pf address	02 days after receipt	15 minutes

Well-qualified personnel of the Shares Registrar have been entrusted with the responsibility of ensuring that services are rendered within the set time limits.

### Statutory Compliance

During the year, IGI Investment Bank has complied with all applicable provisions, filed all returns/forms and furnished all the relevant particulars as required under the Companies Ordinance, 1984 and allied rules, the Securities and Exchange Commission of Pakistan (SECP) Regulations and the listing requirements.

### Dematerialization of Shares

The shares of IGI Investment Bank are under the compulsory dematerialization category. As of date approximately 93% of the equity shares of IGI Investment Bank have been dematerialized by the shareholders. Shareholders holding shares in physical form are requested to dematerialize their holdings at the earliest by approaching the depository participants registered with the CDC.

### Book Closure Dates

The Register of Members and Share Transfer Books of IGI Investment Bank will remain closed from October 01, 2008 to October 08, 2008 both days inclusive.

### Annual General Meeting and Voting Rights

Pursuant to section 158 of the Companies Ordinance, 1984, IGI Investment Bank holds a General Meeting of shareholders at least once a year. Every shareholder has a right to attend the General Meeting. The notice of such Meeting is sent to all the shareholders at least 21 days before the Meeting and also advertised in at least one English and one Urdu newspaper having circulation in Sindh and Punjab.

All shares issued by IGI Investment Bank carry equal voting rights. Generally, matters at the General Meetings are decided by a show of hands in the first instance. Voting by show of hands operates on the principle of “One Member-One Vote”. If majority of shareholders raise their hands in favour of a particular resolution, it is taken as passed, unless a poll is demanded.

Since the fundamental voting principle in a company is “One Share-One Vote”, voting takes place by a poll, if demanded. On a poll being taken, the decision arrived by poll is final, overruling any decision taken on a show of hands.

## Information for Shareholders

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### Proxies

Pursuant to Section 161 of the Companies Ordinance, 1984 and according to the Memorandum and Articles of Association of IGI Investment Bank, every shareholder of IGI investment Bank who is entitled to attend and vote at a General Meeting of IGI Investment Bank can appoint another person as his/her proxy to attend and vote instead of him/her. Every notice calling a General Meeting of IGI Investment Bank contains a statement that a shareholder entitled to attend and vote is entitled to appoint a proxy, who needs not be a member of IGI Investment Bank

The instrument appointing a proxy (duly signed by the shareholder appointing that proxy) should be deposited at the office of IGI Investment Bank not less than 48 hours before the meeting.

### Shareholders' Grievances

IGI Investment Bank received the following correspondence / complaints during the year:

<b>Nature of correspondence / complaint by shareholders</b>	<b>Received during the year</b>	<b>Addressed during the year</b>	<b>Complaints pending as on June 30, 2008</b>
Non-receipt of right share certificates	1	1	0
Non-receipt of annual/half-yearly/quarterly reports	2	2	0

### Web Presence

Updated information regarding IGI Investment Bank can be accessed at its website, [www.igiinvestmentbank.com.pk](http://www.igiinvestmentbank.com.pk) The website contains IGI Investment Bank's profile and introduction to its major products and services.

## Pattern of Share Holding For the Year Ended June 30, 2008

NO. OF SHAREHOLDERS	SHAREHOLDING		TOTAL SHARES HELD
	FROM	TO	
250	1	100	11,548
610	101	500	206,971
546	501	1,000	495,465
1,322	1,001	5,000	3,657,278
369	5,001	10,000	2,922,446
156	10,001	15,000	1,954,767
75	15,001	20,000	1,356,050
71	20,001	25,000	1,633,845
49	25,001	30,000	1,376,124
24	30,001	35,000	806,529
20	35,001	40,000	765,973
11	40,001	45,000	461,760
32	45,001	50,000	1,536,248
16	50,001	55,000	842,261
8	55,001	60,000	464,500
8	60,001	65,000	511,177
6	65,001	70,000	411,250
5	70,001	75,000	363,011
3	75,001	80,000	233,762
6	80,001	85,000	498,533
3	85,001	90,000	268,800
7	90,001	95,000	647,840
11	95,001	100,000	1,081,338
6	100,001	105,000	614,281
3	105,001	110,000	324,500
2	110,001	115,000	227,560
5	115,001	120,000	583,684
3	120,001	125,000	369,904
3	125,001	130,000	386,559
2	130,001	135,000	261,150
3	135,001	140,000	413,340
4	145,001	150,000	590,940
1	160,001	165,000	160,020
2	165,001	170,000	336,982
1	170,001	175,000	172,040
1	175,001	180,000	177,186
5	180,001	185,000	917,322
5	195,001	200,000	998,575
1	200,001	205,000	201,000
1	220,001	225,000	222,000
1	225,001	230,000	230,000
1	240,001	245,000	241,532
4	245,001	250,000	998,600

## Pattern of Share Holding For the Year Ended June 30, 2008

NO. OF SHAREHOLDERS	SHAREHOLDING		TOTAL SHARES HELD
	FROM	TO	
1	250,001	255,000	254,738
1	270,001	275,000	275,000
1	275,001	280,000	278,014
1	295,001	300,000	300,000
2	320,001	325,000	646,753
3	345,001	350,000	1,045,754
1	350,001	355,000	352,000
1	375,001	380,000	375,500
1	400,001	405,000	404,000
1	410,001	415,000	414,000
1	420,001	425,000	423,200
1	425,001	430,000	426,500
1	450,001	455,000	452,500
1	460,001	465,000	461,090
1	490,001	495,000	492,200
1	505,001	510,000	507,500
1	550,001	555,000	551,461
2	595,001	600,000	1,199,417
1	600,001	605,000	604,000
1	610,001	615,000	610,874
1	665,001	670,000	668,282
1	825,001	830,000	830,000
1	905,001	910,000	908,684
1	995,001	1,000,000	1,000,000
1	1,145,001	1,150,000	1,150,000
1	1,240,001	1,245,000	1,244,300
1	1,385,001	1,390,000	1,385,580
1	1,495,001	1,500,000	1,500,000
1	1,905,001	1,910,000	1,909,800
1	2,120,001	2,125,000	2,121,023
1	2,490,001	2,495,000	2,492,714
1	2,495,001	2,500,000	2,500,000
1	2,500,001	2,505,000	2,503,713
1	4,610,001	4,615,000	4,610,915
1	4,800,001	4,805,000	4,800,200
1	6,145,001	6,150,000	6,145,689
1	7,495,001	7,500,000	7,500,000
1	7,680,001	7,685,000	7,682,579
1	7,910,001	7,915,000	7,913,697
1	9,995,001	10,000,000	9,996,690
1	13,130,001	13,135,000	13,134,038
1	89,095,001	89,100,000	89,095,494
<b>3,708</b>			<b>212,102,550</b>

## Pattern of Share Holding For the Year Ended June 30, 2008

S.No.	Category of Shareholders	No. of Shareholders	Shares held	Percentage
1	Individuals	3,553	43,509,560	20.51
2	Investment Companies	9	556,036	0.26
3	Joint Stock Companies	79	17,131,516	8.08
4	Directors, CEO & their Spouses and their Minor Children	6	7,520,839	3.55
5	Executives	5	9,720	0
6	NIT / ICP	5	15,602,218	7.36
7	Associated Companies	2	93,706,409	44.18
8	Financial Institutions	4	12,405,564	5.85
9	Leasing Companies	5	160,182	0.08
10	Insurance Companies	7	1,209,288	0.57
11	Modarabas	6	322,561	0.15
12	Mutual Funds	5	10,155,500	4.79
13	Foreign Investors	9	9,079,637	4.28
14	Charitable Trusts	4	145,368	0.07
15	Others	9	588,152	0.28
	<b>Totals</b>	<b>3,708</b>	<b>212,102,550</b>	<b>100</b>

## Pattern of Share Holding as required by the Code of Corporate Governance For the Year Ended June 30, 2008

S.No.	Category of Shareholders	No. of Shareholders	Shares held	Percentage
<b>1</b>	<b>ASSOCIATED COMPANIES</b>	<b>2</b>	<b>93,706,409</b>	<b>44.18</b>
	Packages Limited		4,610,915	2.17
	IGI Insurance Limited		89,095,494	42.01
<b>2</b>	<b>NATIONAL INVESTMENT TRUST / INVESTMENT CORPORATION OF PAKISTAN (ICP)</b>	<b>5</b>	<b>15,602,218</b>	<b>7.36</b>
	NIT		15,598,076	7.35
	ICP		4,142	0.00
<b>3</b>	<b>DIRECTORS, CEO &amp; THEIR SPOUSES AND THEIR MINOR CHILDREN</b>	<b>6</b>	<b>7,520,839</b>	<b>3.55</b>
	Mr. Samir Ahmed		26,100	0.01
	Syed Javed Hassan		4,600	0.00
	Mrs. Faiza Rana Khalid w/o Mr. Khalid Yacub		14,186	0.01
	Syed Babar Ali		7,303,913	3.44
	Mrs. Perwin Babar Ali w/o Syed Babar Ali		172,040	0.08
<b>4</b>	<b>EXECUTIVES</b>	<b>5</b>	<b>9,720</b>	<b>0.00</b>
<b>5</b>	<b>PUBLIC SECTOR COMPANIES AND CORPORATIONS</b>		-	-
<b>6</b>	<b>BANKS, DEVELOPMENT FINANCE INSTITUTIONS, NON-BANKING FINANCE INSTITUTIONS, INSURANCE COMPANIES, MODARABAS &amp; MUTUAL FUNDS</b>	<b>27</b>	<b>24,253,095</b>	<b>11.43</b>
<b>7</b>	<b>SHAREHOLDERS HOLDING TEN PERCENT OR MORE VOTING INTEREST IN THE COMPANY</b>	<b>1</b>	<b>89,095,494</b>	<b>42.01</b>
	IGI Insurance Limited	1	89,095,494	42.01